

MyNextSuite marks 10 years of turnkey office solutions

By Mitch Moore

Custom Publishing correspondent

As of March 10, Knoxville company MyNextSuite has spent a decade providing local businesses with customizable office-space options as well as a suite of supporting services and amenities that goes far beyond the scope of the traditional property manager.

Their core product: Multiple tiers of office-space solutions that range from hourly/daily rentals for home-based entrepreneurs to single-office spaces for growing companies to full multiroom suites for businesses that require a more substantial full-time footprint.

For MyNextSuite founder and CEO Jay Gingrich, celebrating a 10-year anniversary is evidence that his company is fulfilling the mission communicated through its motto – Where Companies Come to Grow.

“Over the years, we’ve listened to our tenants and what their needs are,” said Gingrich. “We’ve tried to be participants in their growth, helping them get over their hurdles and succeed. Our tenants are our customers, and we want them to grow. Their success is our success.”

Currently, MyNextSuite’s three-level building located at 123 Center Park Dr. hosts a diverse number of industries, from financial services, title companies and non-profit businesses to real estate, insurance, accounting and engineering firms.

In addition to its tenants, MyNextSuite CFO and building operations manager Mei Ling Davis credits the Knoxville business community at large for playing a supporting role in the company’s growth over the past 10 years.

“Many people have helped us along the way, including the Knoxville Chamber of Commerce and the banking community,” said Davis, who joined the company the year following its launch.

According to Gingrich, one of MyNextSuite’s biggest advantages has been giving tenants the flexibility to grow and even downsize, if necessary,



MyNextSuite is conveniently located off Pellissippi Parkway, I-40 and Kingston Pike, with offices ranging from 108 sf to 4,300 sf.

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within the same facility.

“We’ve had tenants who started out with a single office space, expanded into a traditional suite, but then had to go back to a single office,” he said. “We work with our tenants when they need to scale up or down.”

In addition to multiple tiers of office space, MyNextSuite’s menu of full services is designed to help simplify customers’ operational responsibilities in a cost-effective manner, allowing those tenants to spend more time focusing on their core businesses.

Amenities include high-speed Internet, a state-of-the-art telecommunications system, on-site IT and maintenance support, fully equipped conference rooms with speaker phones and projectors, a furnished break room, front desk reception, and administrative support.

The building also offers secure 24/7 access, weekday janitorial service, surveillance cameras and plenty of free, lighted parking for tenants and visitors.

Tenants can negotiate flexible lease terms and pay a single, all-inclusive monthly fee, depending on the size of the office space.

“Our goal is to support our tenants

with whatever they need to run their operation,” said Davis.

Two of the office-space solutions offered by MyNextSuite – the virtual office and upcoming shared office – cater to home-based business owners and individual entrepreneurs who don’t necessarily require an office presence on a regular basis. Both options allow flexible use but still include most of the onsite amenities featured in the single offices and suites.

Davis said she expects the shared offices in particular to become more popular over time, as they allow users to access the space without pre-scheduling while also fostering collaboration among participants.

Gingrich said his company is looking to add new facilities, either through construction or renovation, likely beginning within the Knoxville market.

“We’re set up as a franchise and are looking for the opportunity to grow. I could also see us expanding into cities like Atlanta, Nashville or Chattanooga,” he said. “Our vision for the future is to become a multi-site business center where companies come to grow.”

Single Office:

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Shared Office:

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MyNextSuite®
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